#### APPLICABLE PRICING SUPPLEMENT



# Toyota Financial Services (South Africa) (Proprietary) Limited

(Registration Number 1982/010082/07) (Incorporated with limited liability in the Republic of South Africa)

Unconditionally and irrevocably guaranteed by

# Toyota Motor Finance (Netherlands) B.V.

(a private company incorporated with limited liability under the laws of the Netherlands)

# Issue of ZAR260,000,000 Senior Unsecured Floating Rate Notes due 28 July 2015

(Tranche 1 of Series 83)

## Under its ZAR5.000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions set forth in the Programme Memorandum dated 30 November 2005, as supplemented by the Supplement to the Programme Memorandum dated 19 March 2007 and any further amendments or supplements to the Programme Memorandum (collectively, the "Programme Memorandum"). The Notes described in this Applicable Pricing Supplement are subject to the Terms and Conditions in the Programme Memorandum. This Applicable Pricing Supplement contains the final terms of the Notes and this Applicable Pricing Supplement must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

#### **DESCRIPTION OF THE NOTES**

| 1. | Issuer                | Toyota Financial Services (South Africa) (Proprietary) Limited |
|----|-----------------------|--|
| 2. | Guarantor             | Toyota Motor Finance (Netherlands) B.V.                        |
| 3. | Whether the Notes are | nior   |
|    | Notes or Subordinated | Senior   |
| 4. | Series No.            | 83   |
| 5. | Tranche No.           | 1  |
| 6. | Aggregate Nominal Am  | nt:  |
|    | (a) Series            | ZAR260,000,000   |
|    | (b) Tranche           | ZAR260,000,000   |
| 7. | Interest              | Interest bearing   |

| 8.                  | Inter                  | rest/Payment Basis   | Floating Rate   |  |  |
|---------------------|------------------------|--|---|--|--|
| 9.                  | from<br>Inter          | omatic/Optional Conversion<br>one<br>rest/Redemption/Payment<br>is to another    | N/A   |  |  |
| 10.                 | Forn                   | n of Notes   | Registered Notes  |  |  |
| 11.                 | Issu                   | e Date   | 28 July 2011  |  |  |
| 12.                 | Busi                   | ness Centre  | Johannesburg  |  |  |
| 13.                 | Addi                   | itional Business Centre  | N/A   |  |  |
| 14.                 | Nom                    | ninal Amount per Note  | ZAR1,000,000  |  |  |
| 15.                 | Spec                   | cified Denomination  | ZAR1,000,000  |  |  |
| 16.                 | Issu                   | e Price  | 100 per cent  |  |  |
| 17.                 | Inter                  | est Commencement Date  | 28 July 2011  |  |  |
| 18.                 | Matu                   | urity Date   | 28 July 2015  |  |  |
| 19.                 | Spec                   | cified Currency  | ZAR   |  |  |
| 20.                 |                        | icable Business Day<br>vention   | Modified Following Business Day   |  |  |
| 21.                 | Fina                   | l Redemption Amount  | 100 per cent of the Aggregate Nominal Amount  |  |  |
| 22.                 | Last                   | Date to Register   | By 17h00 on 17 July, 17 October, 17<br>January and 17 April of each year until<br>the Maturity Date   |  |  |
| 23.                 | Books Closed Period(s) |  | The Register will be closed from 18 July to 27 July, 18 October to 27 October, 18 January to 27 January and 18 April to 27 April (all dates inclusive) of each year until the Maturity Date |  |  |
| 24.                 | Default Rate           |  | N/A   |  |  |
| FIXED RATE NOTES    |                        |  | N/A   |  |  |
| FLOATING RATE NOTES |                        |  |   |  |  |
| 25.                 | Float<br>Date          | ting Interest Payment<br>(s)   | 28 July, 28 October, 28 January and 28<br>April of each year until the Maturity<br>Date   |  |  |
|                     | (a)                    | Interest Period(s)   | 28 July to 27 October, 28 October to 27 January, 28 January and 27 April and 28 April to 27 July (all dates inclusive) of each year until the Maturity Date                                 |  |  |
|                     | (b)                    | Definition of Business Day<br>(if different from that set out<br>in Condition 1) | N/A   |  |  |
|                     | (c)                    | Minimum Rate of Interest   | N/A   |  |  |
|                     | (d)                    | Maximum Rate of Interest   | N/A   |  |  |

REDEMPTION/MATURITY

|                     | (e)   | Other terms relating to the method of calculating interest (e.g.: Day Count Fraction, rounding up provision) | N/A   |  |
|---------------------|---|--|---|--|
| 26.                 | Manner in which the Rate of Interest is to be determined  |  | Screen Rate Determination   |  |
| 27.                 | Margin  |  | 85 basis points to be added to the relevant Reference Rate  |  |
| 28.                 | If IS   | DA Determination:  |   |  |
|                     | (a)   | Floating Rate  | N/A   |  |
|                     | (b)   | Floating Rate Option   | N/A   |  |
|                     | (b)   | Designated Maturity  | N/A   |  |
|                     | (c)   | Reset Date(s)  | N/A   |  |
|                     | (d)   | ISDA Definitions to apply  | N/A   |  |
| 29.                 | If Sc   | reen Determination:  |   |  |
|                     | (a)   | Reference Rate (including relevant period by reference to which the Rate of Interest is to be calculated)    | ZAR-JIBAR-SAFEX with a designated maturity of 3 months  |  |
|                     | (b)   | Interest Rate Determination Date(s)  | 25 July 2011 For the first Interest<br>Period, and thereafter 28 July, 28<br>October, 28 January and 28 April of<br>each year until the Maturity Date |  |
|                     | (c)   | Relevant Screen Page and Reference Code  | Reuters page 0#SFXMM: or any successor page   |  |
| 30.                 | 0. If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen Determination, insert basis for determining Rate of Interest/Margin/ Fallback provisions |  | N/A   |  |
| ZER                 | о со  | UPON NOTES   | N/A   |  |
| PAR                 | TLY F   | PAID NOTES   | N/A   |  |
| INSTALMENT NOTES    |   |  | N/A   |  |
| MIXED RATE NOTES    |   |  | N/A   |  |
| INDEX-LINKED NOTES  |   |  | N/A   |  |
| DUAL CURRENCY NOTES |   |  | N/A   |  |
| EXCHANGEABLE NOTES  |   |  | N/A   |  |
| ОТН                 | ER N  | OTES   | N/A   |  |
| PRO                 | VISIC   | NS REGARDING   |   |  |

31. Issuer's Optional Redemption: No 32. Redemption at the Option of the No Senior Noteholders: 33. Early Redemption Amount(s) Yes payable on redemption for taxation reasons or on Event of Default (if required). **GENERAL** 34. Financial Exchange JSE Limited (Interest Rate Market) 35. **Debt Sponsor** The Standard Bank of South Africa Limited, acting through its Corporate and Investment Banking division 36. Calculation Agent FirstRand Bank Limited, acting through its Rand Merchant Bank division 37. Paying Agent FirstRand Bank Limited, acting through its Rand Merchant Bank division 14<sup>th</sup> Floor, 1 Merchant Place, Cnr. 38. Specified office of the Paving Agent Fredman Drive and Rivonia Road. Sandton, 2196, South Africa 39. Transfer Secretary FirstRand Bank Limited, acting through its Rand Merchant Bank division 40. Provisions relating to stabilisation N/A 41. Stabilising manager N/A 42. Additional selling restrictions N/A 43. ISIN ZAG000087321 44. Stock Code TFS83 45. The notice period required for As per Condition 13.2 exchanging interests in Global Certificates for Individual Certificates 46. Method of distribution Public Auction 47. If syndicated, names of N/A Managers 48. If non-syndicated, name of The Standard Bank Of South Africa Dealer Limited, acting through its Corporate and Investment Banking division 49. Credit Rating assigned to the AA-Programme (a) Rating Agency S&P (b) Date of issue of current 4 March 2011 rating Date of next review of September 2011 (c) current rating

Right of cancellation

| 50. | Credit Rating assigned to the<br>Programme  |                                       | Aa3 Global   |
|-----|---|---------------------------------------|--------------|
|     | (a)   | Rating Agency                         | Moody's      |
|     | (b)   | Date of issue of current rating       | 28 June 2011 |
|     | (c)   | Date of next review of current rating | October 2011 |
| 51. | Receipts attached?  |                                       | No           |
| 52. | Coupons attached?   |                                       | No           |
| 53. | Talons attached?  |                                       | No           |
| 54. | Stripping of Receipts and/or<br>Coupons prohibited as provided<br>in Condition 15.4 |                                       | No           |
| 55. | Governing law (if the laws of South Africa are not applicable)                      |                                       | N/A          |
| 56. | Othe  | r Banking Jurisdiction                | N/A          |

ne Notes will b

The Notes will be delivered to investors on the Issue Date/first settlement date through the settlement system of Strate provided that:

- (i) no event occurs prior to the settlement process being finalised on the Issue Date/first settlement date which the Issuer, in consultation with the Dealer(s), considers to be a force majeure event; and
- (ii) no event occurs which the Issuer, in consultation with the Dealer(s), considers may prejudice the issue, the Issuer or the Notes,

## (each a "Withdrawal Event").

If the Issuer decides to terminate this transaction due to the occurrence of a Withdrawal Event, this transaction shall terminate and no party hereto shall have any claim against any other party as a result of such termination.

58. Other provisions

57.

N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS, GOVERNMENT NOTICE 2172 (GOVERNMENT GAZETTE NUMBER 16167, 14 DECEMBER 1994) PUBLISHED UNDER THE BANKS ACT, 1990 (the "Commercial Paper Regulations"):

## 59. Paragraph 3(5)(a)

The ultimate borrower is the Issuer.

## 60. Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

### 61. Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte & Touche.

## 62. Paragraph 3(5)(d)

As at the date of this issue:

- (i) the Issuer has issued ZAR2,765,000,000 commercial paper (inclusive of this issue of Notes on 28 July 2011); and
- (ii) to the best of the Issuer's knowledge and belief, the Issuer estimates to issue ZAR1,000,000,000 of commercial paper during the current financial year, ending 31 March 2012 (exclusive of all issues on 28 July 2011).

## 63. Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in this Applicable Pricing Supplement read together with the Programme Memorandum.

## 64. Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial positions since the date of its last audited financial statements.

## 65. Paragraph 3(5)(g)

The Notes issued will be listed.

#### 66. Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its funding of its business operations.

## 67. Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured but are, however, guaranteed by the Guarantor.

## 68. <u>Paragraph 3(5)(j)</u>

Deloitte & Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

## Responsibility:

The Issuer accepts responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listing requirements of the JSE.

The JSE takes no responsibility for the contents of the Programme Memorandum, this Applicable Pricing Supplement, or the annual report (as amended or restated from time to time), makes no representation as to the accuracy or completeness of any of the foregoing documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the Programme Memorandum, this Applicable Pricing Supplement, or the annual report (as amended or restated from time to time). The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, this Applicable Pricing Supplement, and the annual report (as amended or restated from time to time), except as otherwise stated herein.

Application is hereby made to list this issue of Notes on 28 July 2011.

Signed at JOHANNESBURG on this 27th day of July 2011

For and on behalf of

TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) (PROPRIETARY) LIMITED

Name: At

Capacity: Director

Who warrants his authority hereto

Name: A.J. BRINK

Capacity: Director

Who warrants his authority hereto